



25<sup>th</sup> SAVMI Conference and Trade Show  
 Two Rivers Convention Center  
 Grand Junction, Colorado  
 May 17-20, 2010

## Supplier Registration

Company Name: \_\_\_\_\_  
 Company Representative: \_\_\_\_\_  
 Company Address: \_\_\_\_\_  
 City, State, Zip: \_\_\_\_\_ e-mail: \_\_\_\_\_  
 Phone: \_\_\_\_\_ fax: \_\_\_\_\_  
 Company Website: \_\_\_\_\_

### Booth Exhibit Space Rate:

Contract Received by April 9, 2010 \$350  
 Contract Received after April 9, 2010 \$400  
 Additional Table \$125

The above rates entitle SAVMI Supplier member companies to a booth (8' W x 8' D) with 110v electricity. One table 30" x 96" and two chairs are included. Additionally, two representatives from your company receive complimentary trade show only registrations.

Trade show hours are Tuesday, May 18, from 5:30 – 7:30 pm. Heavy equipment move-in is Tuesday morning from 8:00 – 10:00 am, and trade show set up is 10:00 am – 4:00 pm. Contact us for heavy equipment or other move in specifications. You will need to break down your booth after the show by 10:00 pm. Move out for heavy equipment will need to take place Tuesday evening.

### Exhibit Space Selection:

Consult the trade show floor diagram and list your choices below.

1st \_\_\_\_\_ 3rd \_\_\_\_\_  
 2nd \_\_\_\_\_ 4th \_\_\_\_\_

Exhibitor requests that, if possible, show management avoid assigning space near the following companies. (Please note that identifying companies may have a negative impact on the location of your exhibit.)

\_\_\_\_\_

List any electrical and/or special utilities your exhibit will require:

\_\_\_\_\_

Company Product \_\_\_\_\_

### Briefcase Attendee:

\$195  
 SAVMI Supplier member companies may attend the show to conduct business without taking booth space. The briefcase rate is \$195 per company. This cost entitles your company to **one** complimentary trade show only registration.

### SAVMI Membership through June 30, 2010:

\$150  
 Your company must be a member to attend and participate. If your company has not yet renewed dues for the period of July 1, 2009 through June 30, 2010, you will need to include a dues payment of \$150 for this renewal period.

**Exhibit Fees & Membership Subtotal** \$ \_\_\_\_\_

**Less Sponsor Discount (Platinum, Silver)** \$ <350.00>

**Total Exhibit Fees and Membership** \$ \_\_\_\_\_

This form must be completed, signed, and returned to the SAVMI office with the appropriate fees.

Authorized Signature \_\_\_\_\_

Title \_\_\_\_\_ Date \_\_\_\_\_

Trade Show Cancellations need to be sent to SAVMI in writing and postmarked by April 19, 2010, in order to receive a refund.

### Registration Fees (Rates for each additional person)

#### Full Registration

\$195

Included in this registration fee are all training classes, breakfast (Tues/Wed/Thurs), lunch (Mon/Tues), dinner (Mon), trade show, trade show reception hors d'oeuvres, two drink coupons, and an official SAVMI t-shirt.

#### Trade Show Only Registration

\$35

Included in this registration fee is admittance to the trade show and trade show reception. This is for supplier members who are **not** the two registrants included with the booth, and who will only be attending the trade show and no other events during the conference.

#### Monday Night Barbeque Ticket

\$35

#### Awards Banquet Ticket

\$35

### Additional Events

Golf, trap shooting, and cart racing events are being held for additional fees. Please use the Activities Registration Form (available later) to register for these events. Space may be limited for the additional events.

1. Name \_\_\_\_\_ Comp with Booth/  
 Briefcase

Title \_\_\_\_\_

2. Name \_\_\_\_\_ Comp with Booth

Title \_\_\_\_\_

3. Name \_\_\_\_\_ \$ \_\_\_\_\_

Title \_\_\_\_\_

4. Name \_\_\_\_\_ \$ \_\_\_\_\_

Title \_\_\_\_\_

### Additional Personnel Fees Total

\$ \_\_\_\_\_

### Exhibit/Membership/Add. Personnel Fees

**Grand Total** \$ \_\_\_\_\_

### Method of Payment

Check Enclosed  Visa  MasterCard  American Express

Card Number \_\_\_\_\_

Name on Card \_\_\_\_\_

Signature \_\_\_\_\_ Exp. Date \_\_\_\_\_

Please mail to:

SAVMI  
 133 S. Van Gordon St., Suite 300  
 Lakewood, CO 80228  
 303.987.1111  
 Fax 303.986.2345



## SAVMI Trade Show Rules & Regulations

All rules and regulations shall be enforced by the SAVMI president, the trade show staff, or the special counsel. Violation of the rules and regulations of the Trade Show will subject the violators to any or all of the following: fines up to \$2500; closing the exhibit immediately, either permanently or temporarily; loss of exhibitor priority based on the point system; loss of right to receive any registration list; removal of the violator from the exhibit hall; and/or expulsion from SAVMI membership.

### 1. EXHIBITORS

SAVMI trade shows are annual selling events for SAVMI suppliers who provide any product or service relating to a ski area located in the United States (or a ski area in the early stage of development), including but not limited to, concession, maintenance, transportation, promotional products or services, or travel services. All products on exhibition or sold in any exhibitor's booth must be registered with the SAVMI office prior to the opening of the show.

### 2. SHOW COST INCLUSIONS

Exhibit fees include one draped table, and chairs. Wall space behind exhibits is not guaranteed. Exhibits larger than 8 ft. wide require prior approval by a SAMI representative. Violators are not entitled to a refund of any kind from SAVMI or the regional show site. No exhibitor is entitled to more than one table unless purchased. Display height restriction is 8 feet.

### 3. SET-UP AND DISMANTLE DEADLINES

Each exhibitor shall be responsible for delivery, handling, erection, and dismantling of his/her own displays and materials by the established deadlines.

### 4. EARLY CLOSING

Exhibits may not be closed, dismantled, or partially dismantled prior to the closing of the show.

### 5. BOOTH SHARING

Only members in good standing may participate in the shows. Exhibitors agree to not sublet or apportion to anyone else the space for which they have contracted.

### 6. CONDUCT

Ethical and dignified conduct is expected of all exhibitors. Exhibitors are responsible for the conduct of their representatives and employees including service personnel and others hired as contractible employees at the SAVMI shows.

### 7. AISLE CONGESTION

No exhibit may be operated in such a way as to block an aisle or otherwise interfere with another exhibitor's booth.

### 8. SOLICITING

The soliciting of business in the aisles and public areas by exhibitors, their representatives, and/or salesmen is prohibited.

### 9. PRIVACY

Without specific invitation, no exhibitor, exhibitor's representative, or guest may enter the exhibit area of another exhibitor.

### 10. ON-SITE CONTRACTS AND PAYMENTS TO EXHIBIT

Contracts and payments to exhibit or attend shall be accepted at the trade show only on a space-available basis and only after preregistered exhibitors are set up. Preregistered exhibitors must have their exhibit set up by the established deadline. If an exhibitor/representative has not contacted SAVMI by the deadline and if the exhibit space is not set up in time, the exhibitor will be considered a "no show." SAVMI reserves the right to sell the exhibit space to the next exhibitor on its waiting list and no refunds will be made to the preregistered exhibitor.

### 11. CERTIFICATE OF INSURANCE

Exhibitors must name Ski Area Vehicle Maintenance Institute and the host show site as additional insured on their policy with minimum coverage as follows: Comprehensive General Liability (including applicable, umbrella liability coverage), including broad form contractible liability coverage, personal injury, completed operations, and broad form property damage. Limits of liability shall be a combined single limit of liability of \$1 million per occurrence. Workers' Compensation Coverage--Statutory Benefits, including \$100,000 employers liability coverage, with a policy provision containing the "All states endorsement." In addition, all exhibitors displaying grooming vehicles shall provide SAVMI with a certificate of insurance stating the above coverage, 2 weeks prior to the commencement of the show.

### 12. HOLD HARMLESS AND INDEMNIFICATION

SAVMI and the host show site, its owners, authorized representatives, employees, or agents, as well as any affiliated hotels, inns, or ski products or service companies shall not be responsible for any injuries which may arise to the exhibitor, authorized representatives, employees, agents, guests, or invitees during the course of the trade show or while participating in any activities including skiing. The exhibitor agrees to indemnify and hold harmless SAVMI and host hotel, its owners, authorized representatives, employees, or agents, as well as any affiliated hotels or inns from injury or loss caused to any authorized representative, employee, agent, or guest of the exhibitor during the trade show and in connection with any activities regardless of the nature or cause. In addition, the exhibitor, authorized representatives, employees, or agents agree to indemnify and hold harmless SAVMI, the host show site, affiliated hotels, and inns from injury to any person or property resulting from action or inaction on the part of the exhibitor, its authorized representatives, employees, or agents. This relates to any and all activities carried on by the exhibitor, its authorized representatives, employees, and agents during the course of the trade show.

### 13. ACTS OF GOD

When an "Act of God" or any other cause not within the control of SAVMI makes it impossible to permit the exhibitor to occupy the premises or to demonstrate his/her equipment, then in such cases, SAVMI and the host hotel, its owners, officers, agents, and employees are jointly released from any and all claims for damages which may arise.

### 14. CODES, LAWS, ORDINANCES AND REGULATIONS

All pertinent fire codes, laws, ordinances, and regulations pertaining to health fire prevention and public safety shall be strictly obeyed. Nothing shall be nailed, stapled, taped, or otherwise affixed to walls, floors, or any part of the exhibition rooms. All necessary measures for protection of the buildings, equipment, and furniture shall be at the expense of the exhibitor.

### 15. LAWS, ORDINANCES, RULES, AND REGULATIONS OF JURISDICTION

Each exhibitor warrants that he/she will comply with all applicable laws, ordinances, rules, and regulations having jurisdiction over the exhibit. The exhibitor is responsible for his/her own safety program in compliance with applicable OSHA regulations.

### 16. COMMUNICATION

All complaints on the part of exhibitors and requests for trade show information and assistance should be directed to the SAVMI Conference and Trade Show office rather than the management of the host show site.

